



# SPONSORSHIP CATALOG

# Valley Christian Schools 2019-2020

Sponsorship and partnership opportunities for events, sports teams, facilities, apparel, the weekly newsletter, and more.

This Sponsorship Catalog is also available online

vchsaz.org/sponsors

Updated July 16, 2019



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# ABOUT VCS

**The mission of Valley Christian Schools** is that students know Jesus Christ as their personal Savior, live like Him, and prepare academically, physically, socially and spiritually, enabled to make a difference in the world.

# Why Sponsorships?

At Valley Christian Schools, we believe the strength of our school ties in closely with the strength of our community. We are both careful and mindful of not overexposing our students and families to an excess of marketing and promotion, which is why we've developed a formal process for school sponsorship and partnership.

We view these relationships as a win-win opportunity for you and for the school, and we invite you to find where your passion and industry match our sponsorship opportunities.

Please do not hesitate to contact the Development Office right away with questions or interest. We are excited to begin – or to continue – this relationship.

**Development Office** | Troy A. Thelen '03, Legacy Director tthelen@valleychristianaz.org | (480) 705-8888 x224



# FACILITY / TEAM SPONSORSHIPS

# **SPECIAL OFFER**

All Facility, All Year Sponsorship \$3,500

#### **ALL FIVE FACILITIES**

Bradley Gymnasium
Benson Football Field/Kuiper Track
Baseball Field
Softball Field
Beach Volleyball Courts

# ALL FIVE BANNERS ALL YEAR

Just \$700/facility!

Nonprofits and alumni receive **15% off** individual banner sponsorships! Must be a 501(c)3 organization. Does not apply to \$3,500 All-Facility Sponsorship. Association schools and other nonprofit partners—ask about a special rate.

# **Bradley Gymnasium**

Bradley Gym banners are 5' x 3', include a standard VC blue border and the text "Proud Supporter of Valley Christian," and are fully customizable within the border.

Year-round banner		\$1,250
Seasonal banner	Volleyball	\$500
	Boys basketball	\$500
	Girls basketball	\$500
	Spring and summer	\$500





# Benson Field/Kuiper Track (Football/Soccer/Track)

Benson Field banners are 5' x 3', include a standard VC blue border and the text "Proud Supporter of Valley Christian," and are fully customizable within the border.

Year-round fence banner \$1,250
Seasonal banner Football \$500
Soccer (boys or girls) \$500
Track and summer \$500







# **Baseball Field**

Baseball field banners are 5' x 3', include a standard VC blue border and the text "Proud Supporter of Valley Christian," and are fully customizable within the border.

Year-round fence banner \$1,000 Seasonal banner Baseball \$500



#### **Softball Field**

Softball field banners are 8' x 3', include a standard VC blue border and the text "Proud Supporter of Valley Christian," and are fully customizable within the border.

Year-round fence banner \$1,250 Seasonal banner Softball \$500

# **Beach Volleyball Courts**

Beach Volleyball court banners are 5' x 3', include a standard VC blue border and the text "Proud Supporter of Valley Christian," and are fully customizable within the border.

Year-round fence banner \$1,000 Seasonal banner Beach Volleyball \$500





#### **All-Facility, All-Year Sponsorship**

Put a banner at all five facilities for the entire year for just **\$3,500**. This sponsorship can be purchased at any time and expires one year from date of purchase.

Includes: Bradley Gymnasium, Benson Field and Kuiper Track, Baseball Field, Softball Field, Beach Volleyball Courts.

# **Multiple Banner Sponsorships**

Organizations sponsoring multiple sports/facilities within one school year will receive discounts as follows:

1<sup>st</sup> banner: \$500/season 2<sup>nd</sup> banner: \$400/season 3<sup>rd</sup>+ banner: \$350/season

Ex: Sponsor of baseball and softball: \$900 (500/400)

Sponsor in the gym for an entire year: \$1,250 (500/400/350)

Sponsor of four seasons: \$1,600 (500/400/350/350)

#### **Nonprofit Sponsorships**

Nonprofits receive **15% off** individual banner sponsorships!

Must be a 501(c)3 organization. Does not apply to \$3,500 All-Facility Sponsorship.

Each sponsorship opportunity is considered, at least in part, a charitable contribution. You will be provided with the deductible amount (sponsorship minus any costs to produce signage) via a receipt letter. Valley Christian Schools is a 501(c)3 organization: 86-0431878.



# ATHLETIC MEDIA GUIDE (SEASONAL)

Each athletic season (Fall, Winter, Spring), the Athletic Department produces a media guide for each of that season's teams at Valley Christian High School. Media Guides are then displayed and sold at games and meets throughout the season. This includes:

#### **FALL**

Football, Indoor Volleyball, Cross Country, Cheer & Pom

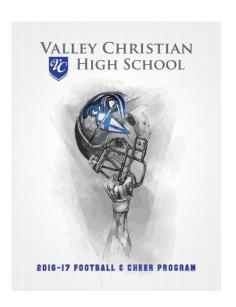
#### WINTER

Boys Basketball, Girls Basketball, Boys Soccer, Girls Soccer, Wrestling

#### **SPRING**

Track & Field, Baseball, Softball, Golf, Beach Volleyball

Inside Front Cover	\$700
Inside Back Cover	\$700
Full Page Ad	\$600
Half Page Ad	\$350
Quarter Page Ad	\$200
Eighth Page Ad (business card size)	\$125



If you are interested in purchasing an ad for a media guide, please contact Kelly Clausen in the Athletic Office at kclausen@valleychristianaz.org.



# ELECTRONIC/MEDIA SPONSORSHIPS

#### VCS BUSINESS DIRECTORY

The VCS Business Directory is a fantastic resource to get your business and brand in front of our vast network of alumni, parents and other supporters of Valley Christian Schools.

The Directory is open to current parents, alumni, alumni parents, and alumni

<b>H</b>		$\Box$		
BUSINESS DIRECTORY	CONTACT LISTING	CLASSIFIED TEXT AD	BASIC DISPLAY AD	PLUS DISPLAY AD
MONTHLY PRICE	FREE	\$4.95	\$14.95	\$24.95
Business name	<b>√</b>	<b>√</b>	<b>√</b>	<b>√</b>
Single category	<b>✓</b>	<b>√</b>	<b>√</b>	<b>√</b>
Contact info	<b>√</b>	<b>√</b>	✓	✓
Sub-category	x	<b>√</b>	✓	✓
Keywords (searchable)	x	✓	✓	✓
Included on football field banner	x	✓	✓	✓
Featured in printed directory	x	✓	✓	✓
Featured on homepage	x	x	<b>√</b>	<b>√</b>
Half-page ad (professionally designed)	х	x	✓	X
Higher relative search rank	х	x	<b>√</b>	х
Full-page ad (professionally designed)	х	x	х	✓
Highest relative search rank	x	x	x	✓
Mentioned in one issue of Trojan Talk	x	x	х	<b>√</b>

spouses who are owners, chief officers, or independent representatives of an organization. Sign up at **valleychristianaz.org/Directory**.

#### **WEEKLY TROJAN TALK E-NEWSLETTER**

Sent to more than 3,000 email addresses weekly; more than 150,000 possible impressions annually. Limited to 3 simultaneous sponsors.

**Top Third Sponsor** 

Annual sponsorship \$2,000 Semester sponsorship \$1,200

Middle Third Sponsor

Annual sponsorship \$1,500 Semester sponsorship \$800

**Lower Third Sponsor** 

Annual sponsorship \$1,200 Semester sponsorship \$700

"One-Time" Newsletter Sponsor \*NEW\*

Three appearances \$200
Two appearances \$150
One appearance \$80





# **EVENT SPONSORSHIPS**

#### **HOMECOMING WEEK**

# Presenting Sponsor (max. 1)

\$6,000

- Organization name tied to all mentions of Homecoming Week Events (ex: Homecoming Week 2017, presented by CCV)
- (**Featured**) Name, logo, signage on all print materials before and during event; logo, signage on day of event (including main stage)
- Name, logo on 500+ Homecoming Week t-shirts
- Sponsorship banner at event and at Benson Field for entirety of the winter sports season
- Informational table during the Block Party
- Recognition on vchsaz.org Homecoming Week page

# "In partnership with" Sponsor

\$2,500

- (Supporting) Name, logo, signage on all print materials before and during event; logo, signage on day of event
- Sponsorship banner at event and at Benson Field for entirety of the winter sports season
- Informational table during the Block Party
- Recognition on vchsaz.org Homecoming Week page

# T-Shirt Sponsor (max. 1)

\*\*NEW\*\*

\$3,500

 Includes all opportunities of "In partnership with" sponsorship, plus includes name and logo on 500+ Homecoming Week t-shirts

# **Banner Sponsor**

\*\*NFW\*\*

\$500

- Organization banner at entrance of event and at Benson Field for entirety of the winter sports season
- Name, logo, signage on event program



#### **LEGACY AUCTION**

# Presenting Sponsor (max. 2)

\$3,500

- One table registration: 10 guests
- Name, logo on invitation (sent to more than 3,000 addresses; contingent on date of sponsorship)
- Informational table at event
- Primary, prominent name, logo on electronic communications <u>before</u> event (sent to more than 2,800 email addresses)
- Special recognition in electronic communications following event (2,800+)
- Recognition on vchsaz.org Auction page
- Primary, prominent name, logo, signage during event (large banner in venue, auction catalog)
- Organization name and logo on welcome easel
- Organization name and logo on looping slideshow
- Mention by auctioneer during event
- Sponsor "thank you" gifts provided at event
- Additional opportunities as suggested/discussed

# **Table Sponsor**

\$1,200

- One table registration: 10 guests
- TH• Organization name, logo, signage during event ORS (print, limited visual)
  - Recognition in electronic communications following event (2,800+)
  - Recognition on vchsaz.org Auction page
  - · Mention by emcee during event
  - Sponsor "thank you" gifts provided at event

**Auction Catalog Sponsor** 

\*\*NEW\*\*

\$500

Fully customizable half-page advertisement in auction catalog

Additional opportunities available each year – please contact Troy Thelen at tthelen@valleychristianaz.org.



# FACILITY EXPANSION SPONSORSHIPS

Donors have an opportunity to help us expand or enhance our facilities with generous gifts, helping us add value to our programs. Recent examples include:

- Building the VCHS Softball Field
- Adding lights to the VCHS Softball Field
- Building the VCHS Beach Volleyball courts
- Barnes Hall refreshment and enhancements

If you have an idea or a specific request for a facility expansion gift, please contact us. Some current opportunities:

- Replacing our "original" football scoreboard
- Adding lights to the baseball field
- Adding lights to the beach volleyball courts
- Landscaping upgrades, including turf
- Playing surface upgrade at football field
- Adding a light at the Galveston intersection
- Expanding our fleet of vehicles





Please contact our Development Office with any interest.

#### **DEVELOPMENT OFFICE**

Troy A. Thelen, Legacy Director (480) 705-8888 x224 tthelen@@valleychristianaz.org



# ADDITIONAL SPONSORSHIPS

## Coaches' Polos

~\$2,400/year

Logo on sleeve; worn year-round by all VCS team coaches, other staff



## **VCVC T-Shirts**

\$1,600/year

Put your logo on the most often-worn parent shirt at VCS! Your logo on the back, this shirt is worn by VCVC volunteers at events, during the week, and throughout the school year.





## **Robotics Team**

You can sponsor the World Champion Valley Christian High School Robotics teams by providing any of the following:

- Tax-deductible cash/financial donation
- Registration fees, travel expenses, etc.
- Tools and materials (metal, wood, screws/nuts, etc.)



#### **Auction Donations**

Organizations that donate a product or service to our annual Legacy Auction are recognized in the program, and the item is represented in front of 250-300+ Auction attendees.

# Additional Sponsorships as needed or requested by the sponsor or by the school. Some examples may include:

Champions Breakfast

Christmas Extravaganza

Athletic apparel

Specialized Spirit Shop t-shirt



# AT-A-GLANCE

Туре	Level	Amount	<u>Page</u>
Homecoming	Presenting Sponsor	6,000	9
Auction	Presenting Sponsor	3,500	10
Homecoming	T-Shirt Sponsor (+IPW)	3,500	9
All Facilities	Banners at all 5 facilities (ann.)	3,500	3
Homecoming	"In partnership with" Sponsor	2,500	9
Apparel	Coaches' Polos	2,400	12
E-Newsletter	Top third sponsor (annual)	2,000	8
Apparel	VCVC T-Shirts	1,600	12
E-Newsletter	Middle third sponsor (ann.)	1,500	8
Facility Banner (1yr)	Banner at 1 facility, full year	1,250	3-6
E-Newsletter	Lower third sponsor (ann.)	1,200	8
Auction	Table Sponsor	1,200	10
Media Guide	Front Cover, Back Cover	700	7
Media Guide	Full Page	600	7
Auction	Catalog Sponsor	500	10
Homecoming banner	During Homecoming, soccer	500	9
Facility banner	Banner at 1 facility, 1 season	500	3-6
Facility banner	Banner for a 2 <sup>nd</sup> season	400*	3-6
Facility banner	Banner for a 3 <sup>rd</sup> (+) season	350*	3-6
Media Guide	Half Page	350	7
E-Newsletter	Three appearances	200	8
Media Guide	Quarter Page	200	7
E-Newsletter	Two appearances	150	8
Media Guide	Eighth Page	125	7
E-Newsletter	One appearance	80	8

<sup>\*</sup>Discount for 2<sup>nd</sup>/3<sup>rd</sup> season banners requires 1<sup>st</sup> season (\$500), 2<sup>nd</sup> (\$400), each additional \$350

Opportunities for naming rights may be available; please contact Troy Thelen directly. Additional Sponsorships as needed/requested by sponsor or by school.





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Valley Christian was recently named a top 50 Christian high school in the United States, as well as the top Christian high school in the State of Arizona by The Best Schools.



All prices are subject to change without notice. Please contact VCS for current pricing and terms.



# This Sponsorship Catalog is also available online vchsaz.org/sponsors



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